

# **ELDERLY REFUGEE SERVICES SYMPOSIUM ALAMEDA / SAN JOAQUIN / CONTRA COSTA**

## **Top Topics**

- Funding, leveraging resources
- Community needs assessment
- Networking

## **Steps**

### **Funding/Resources**

1. Identify resources
2. Know interests of resources
3. Package proposal
  - Document needs - numbers, data collection of demand from all seeking services (package to show leverage: inkind, matching grant, historical success, letters of support)

### **Networking/Lobbying**

1. Target who to work with
2. Representation on local decision-making boards
3. Training on representation
4. Marketing via media contacts
5. Empower clients to advocate for their needs

### **Follow-up (keep visible)**

How to:

1. Mainstream dollars through collaboration of this group
2. Provide comprehensive services to accommodate target population

## **Future Plan**

1. Agree to concept
2. Commit to working together to achieve the goal